

## Starwood Acquisition Group Seller Information Overview

### Ownership, Structure, Contacts & Franchise

Dealership name: \_\_\_\_\_

Franchise(s): \_\_\_\_\_

Legal entity name: \_\_\_\_\_

Legal entity type: \_\_\_\_\_

Name(s) of Owner(s) \_\_\_\_\_

Address: \_\_\_\_\_

Contact Numbers: \_\_\_\_\_

Retail planning guide(s) \_\_\_\_\_

New vehicles sold per year \_\_\_\_\_ Used vehicles \_\_\_\_\_

What is the latest sales efficiency report you can provide \_\_\_\_\_

Facility or location issues with manufacturer: \_\_\_\_\_

Nearest dealer of same brand(s): \_\_\_\_\_

### Facilities and Property

Year Built: \_\_\_\_\_

Last Remodel: \_\_\_\_\_

Name of Owner/Lesser (circle which) \_\_\_\_\_

Current lease expiration date: \_\_\_\_\_

Extension available/length: \_\_\_\_\_

Is the lease assignable \_\_\_\_\_

What was the amount and the date of the latest appraisal? \_\_\_\_\_

How many parcels do you have and what is the acreage on each parcel?

\_\_\_\_\_  
\_\_\_\_\_

Number of buildings: \_\_\_\_\_

Total square footage: \_\_\_\_\_

Service stalls: \_\_\_\_\_

Body shop stalls: \_\_\_\_\_

**Fixed Assets**

Depreciated book value per year to date financial statement \_\_\_\_\_

What type of computer system: \_\_\_\_\_

**Terms of Sale**

This sale is an Asset Sale or Corporate Stock Sale ( circle one )

Price: \$ \_\_\_\_\_ Terms: \_\_\_\_\_

Blue Sky \$ \_\_\_\_\_ Fixed Assets: \$ \_\_\_\_\_

Parts & Acc.: \$ \_\_\_\_\_

Net Profit ( or loss ) Last Year: \$ \_\_\_\_\_ Year to Date: \$ \_\_\_\_\_

**Personnel**

Name of G.M. and time on job: \_\_\_\_\_

Name of Office Mgr. and time on job: \_\_\_\_\_

Name of Service Mgr. and time on job: \_\_\_\_\_

Are any employment agreements in place? Y/N \_\_\_\_\_

If yes give names, title, and terms: \_\_\_\_\_

\_\_\_\_\_