

STARWOOD ACQUISITION GROUP QUESTIONNAIRE

PERSONAL INFORMATION

Date: _____

Name: _____

Address: _____ City: _____ State: _____

Home Phone: _____ Business Phone: _____

E-Mail Address: _____

Cellular Phone: _____ Facsimile phone: _____

EDUCATION

High School: _____ Graduated (date): _____

College: _____ Graduated: _____ Degree: _____

Other: _____ Graduated: _____ Degree: _____

Special Training: _____

Military Experience/Branch/Rank: _____

BUSINESS EXPERIENCE AND AFFILIATIONS

Present or Last Occupation: _____

Name of Company: _____ Date started: _____

Address: _____ City: _____ State: _____ Zip: _____

Title & Function: _____

Please list any current or previous affiliations within the Automotive/Powersports Industry (Personal or Professional):

Do you have a financial partner, or any other personal source of investment capital? Yes: _____ No: _____

If Yes, please explain: _____

1st Choice

2nd Choice

3rd Choice

What franchise do you prefer? _____

What U.S. area do you prefer? _____

What size town do you prefer? _____

What size deal do you prefer? _____

What is your net worth? \$ _____

How much unencumbered capital do you have to invest? \$ _____

Do you have any judgments, liens or suits pending? _____

Do you have a source for financing? Yes _____ No _____ If so, who? _____

Will you devote full-time? If not, who will manage? _____

Interested in multiple or single location? _____

How long have you been seriously looking for a dealership? _____

What kinds of dealerships have you looked at? _____

Who have you talked to about the Automotive/Power Sports business? _____

What are your qualifications for approval on a Automotive/Power Sports dealership? _____

How quickly can you move on an opportunity? _____